REFERENCE TITLE: life insurance

State of Arizona House of Representatives Forty-ninth Legislature First Regular Session 2009

HB 2185

Introduced by Representative McLain

AN ACT

AMENDING SECTIONS 20-651, 20-1209, 20-1226, 20-1241.01 AND 20-1251, ARIZONA REVISED STATUTES; REPEALING SECTION 20-1211, ARIZONA REVISED STATUTES; RELATING TO LIFE INSURANCE.

(TEXT OF BILL BEGINS ON NEXT PAGE)

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Be it enacted by the Legislature of the State of Arizona: Section 1. Section 20-651, Arizona Revised Statutes, is amended to read:

20-651. <u>Establishment of separate accounts: income, gains and losses: variable benefits: requirements: reserves</u>

- A. Any legal reserve life insurance company, except a limited capital stock company, may establish one or more separate accounts, and may allocate amounts thereto, including without limitation proceeds applied under optional modes of settlement or under dividend options, to provide for life insurance, guaranteed investment contracts or annuities, and benefits incidental thereto, payable in fixed or in variable dollar amounts or in both.
- B. The income, gains and losses, realized or unrealized, from assets allocated to a separate account shall be credited to or charged against the account, without regard to other income, gains or losses of the company.
- C. Except with the approval of the director and under such conditions as to investments and other matters as the director may prescribe, which shall recognize the guaranteed nature of the benefits provided, reserves for benefits guaranteed as to dollar amount and duration and funds guaranteed as to principal amount or stated rate of interest shall not be maintained in a separate account.
- D. Amounts allocated to a separate account in the exercise of the power granted by this section shall be owned by the company and the company shall not be, nor hold itself out to be, a trustee with respect to such amounts. If and to the extent so provided under the applicable contracts, that portion of the assets of any such separate account equal to the reserves and other contract liabilities with respect to such account shall not be chargeable with liabilities arising out of any other business the company may conduct.
- E. To the extent such company deems it necessary to comply with any applicable federal or state laws, such company, with respect to any separate account, including without limitation any separate account which THAT is a management investment company or a unit investment trust, may provide for persons having an interest in the account appropriate voting and other rights and special procedures for the conduct of the business of such account, including without limitation special rights and procedures relating to investment policy, investment advisory services, selection of independent public accountants, and the selection of a committee, the members of which need not be otherwise affiliated with such company, to manage the business of such account.
- F. Any contract providing benefits payable in variable amounts that is delivered or issued for delivery in this state shall contain a statement of the essential features of the procedures to be followed by the company in determining the dollar amount of such variable benefits. Any such contract under which the benefits vary to reflect investment experience, including a group contract and any certificate in evidence of variable benefits issued

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under the contract, shall state that such dollar amount will so vary and shall contain on its first page a statement to the effect that the benefits under the contract are on a variable basis.

- G. Except for sections 20-1219, 20-1223, 20-1224, 20-1225, 20-1271 and 20-1274 in the case of a variable annuity contract and sections 20-1203, 20-1207, 20-1209, 20-1211, 20-1212, 20-1213, 20-1231, 20-1231.01 and 20-1259 in the case of a variable life insurance policy and except as otherwise provided in this section and in sections 20-515 and 20-536.01, all pertinent provisions of this title shall apply to separate accounts and contracts relating to separate accounts. Any individual variable life insurance contract or variable annuity contract delivered or issued for delivery in this state shall contain grace, reinstatement and nonforfeiture provisions appropriate to such a contract, and if participating, an appropriate dividend provision. Any group variable life insurance contract or variable annuity contract delivered or issued for delivery in this state shall contain grace and nonforfeiture provisions appropriate to such a contract. The reserve liability for variable contracts shall be established in accordance with actuarial procedures that recognize the variable nature of the benefits provided and any mortality guarantees.
- H. No company shall deliver or issue for delivery within this state variable contracts unless it is licensed or organized to do a life insurance or annuity business in this state, and the director is satisfied that its condition or methods of operation in connection with the issuance of such variable contracts will not render its operation hazardous to the public or its policyholders in this state. In this connection, the director shall consider, among other things, all of the following:
 - 1. The history and financial condition of the company.
- 2. The character, responsibility and fitness of the officers and directors of the company.
- 3. In the case of a company other than a domestic company, whether the statutes and regulations RULES of the jurisdiction of its incorporation provide a degree of protection to policyholders and the public which THAT is substantially equal to that provided by this section and the rules issued under this section. If the company is a subsidiary of an admitted life insurance company or affiliated with such company through common management or ownership, it may be deemed by the director to have met the provisions of this subsection if either it or the parent or the affiliated company meets the requirements of this section.
- I. Notwithstanding any other law, the director shall have sole authority to regulate the issuance and sale of variable contracts and to issue such reasonable rules as may be appropriate to carry out the purposes and provisions of this section and sections 20-515 and 20-536.01.

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Sec. 2. Section 20-1209, Arizona Revised Statutes, is amended to read: 20-1209. Policy loan on new policies

A. In case of policies issued on and after January 1, 1979, there shall be a provision that after the policy has a cash surrender value and while no premium is in default beyond the grace period for payment, the insurer will advance, on proper assignment or pledge of the policy and on the sole security of such policy, at a specified rate of interest, not exceeding eight per cent per annum or seven and four tenths per cent per annum if payable in advance, an amount equal to or, at the option of the party entitled thereto, less than the loan value of the policy. If the policy provides for a rate of interest in excess of six per cent per annum, the insurer shall certify to the director that the holders of such policies will benefit from increased earnings of the insurer resulting from such higher interest rates through the use of higher dividends or lower premiums or both. The loan value of the policy shall be at least equal to the cash surrender value at the end of the then current policy year, provided that the insurer may deduct, either from the loan value or from the proceeds of the loan, any existing indebtedness not already deducted in determining the cash surrender value including any interest then accrued but not due, any unpaid balance of the premium for the current policy year and interest on the loan to the end of the current policy year. The policy may also provide that if interest on any indebtedness is not paid when due it shall then be added to the existing indebtedness and shall bear interest at the same rate, and that if and when the total indebtedness on the policy, including interest due or accrued, equals or exceeds the amount of the loan value the policy shall terminate and become void. The policy shall reserve to the insurer the right to defer the granting of a loan, other than for the payment of any premium to the insurer, for six months after application. The policy, at the insurer's option, may provide for an automatic premium loan, subject to an election of the party entitled to elect.

B. This section shall not apply to term policies nor to term insurance benefits provided by rider or supplemented policy provision.

Sec. 3. Repeal

Section 20-1211, Arizona Revised Statutes, is repealed.

Sec. 4. Section 20-1226, Arizona Revised Statutes, is amended to read: 20-1226. <u>Limitation of liability</u>

A. No policy of life insurance POLICY shall be delivered or issued for delivery in this state if it contains a provision which THAT excludes or restricts liability for death caused in a certain specified manner or occurring while the insured has a specified status, except that a policy may contain provisions excluding or restricting coverage as specified therein in the event of death under any one or more of the following circumstances:

1. Death as a result, directly or indirectly, of war, declared or undeclared, or of action by military forces, or of any act or hazard of such war or action, or of service in the military, naval or air forces or in

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civilian forces auxiliary thereto, or from any cause while a member of such military, naval or air forces of any country at war, declared or undeclared, or of any country engaged in such military action.

- 2. Death as a result of aviation.
- 3. Death as a result of a specified hazardous occupation or occupations.
- 4. Death while the insured is outside THE continental United States and Canada.
- 5. Death within two years from the date of issue of the policy as a result of suicide, while sane or insane.
- B. A LIFE INSURANCE POLICY THAT IS DELIVERED OR ISSUED FOR DELIVERY IN THIS STATE MAY INCLUDE AN EXCLUSION FOR DEATH RESULTING FROM SUICIDE THAT OCCURS WITHIN TWO YEARS FROM THE ISSUE OR REINSTATEMENT DATE OF THE POLICY. IF THE OWNER APPLIES FOR AN INCREASE IN DEATH BENEFITS AFTER THE POLICY ISSUE DATE, THE POLICY MAY PROVIDE AN EXCLUSION FOR SUICIDE THAT OCCURS WITHIN TWO YEARS AFTER ANY INCREASE IN DEATH BENEFITS ONLY TO THE EXTENT OF THE INCREASED DEATH BENEFITS.
- B. C. A policy which THAT contains any exclusion or restriction pursuant to subsection A of this section shall also provide that in the event of death under the circumstances to which the exclusion or restriction is applicable, the insurer will pay an amount not less than a reserve determined according to the commissioners reserve valuation method upon the basis of the mortality table and interest rate specified in the policy for the calculation of nonforfeiture benefits, or if the policy provides for no such benefits, computed according to a mortality table and interest rate determined by the insurer and specified in the policy, with adjustment for indebtedness or dividend credit.
- 6. D. This section shall not apply to group life insurance, disability insurance, reinsurance or annuities, or to any provision in a life insurance policy relating to disability benefits or to additional benefits in the event of death by accident or accidental means.
- Sec. 5. Section 20-1241.01, Arizona Revised Statutes, is amended to read:

20-1241.01. Scope of article

- A. This article applies to the replacement of policies and contracts except for the following:
 - 1. Credit life insurance.
- 2. Except as provided in subsection B of this section, group policies and contracts that do not involve direct solicitation of individuals by an insurance producer.
- 3. Policies and contracts used to fund prearranged funeral agreements as defined in section 32-1301.
- 4. Except as provided in subsection C of this section, a policy or contract that is used to fund any of the following:

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- (a) An employee pension and welfare plan as defined by and that is subject to the employee retirement income security act of 1974 (29 United States Code sections 1001 through 1461).
- (b) A plan described by sections 401(a), 401(k) or 403(b) of the internal revenue code, where the plan, for purposes of the employee retirement income security act of 1974, is established or maintained by an employer.
- (c) A governmental or church plan as defined in section 414 of the internal revenue code, a governmental or church welfare benefit plan, or a deferred compensation plan of a state or local government or a tax exempt organization pursuant to section 457 of the internal revenue code.
- (d) A nonqualified deferred compensation arrangement established or maintained by an employer or plan sponsor.
- 5. An application to the existing insurer that issued the existing policy or contract:
 - (a) To exercise a contractual change or a conversion privilege.
- (b) If the existing insurer is replacing the existing policy or contract pursuant to a program filed with and approved by the director.
- (c) If a term conversion privilege is exercised among corporate affiliates.
- 6. Existing life insurance that is a nonrenewable and nonconvertible term life insurance policy that will expire in five years or less.
- 7. Proposed life insurance that is to replace life insurance under a binding or conditional receipt issued by the same insurer.
- 8. New coverage that is provided under a policy or contract if the insured's employer or an association of which the insured is a member bears all costs.
- 9. Immediate annuities that are purchased with proceeds from an existing contract. Immediate annuities purchased with proceeds from an existing policy are subject to this article.
 - 10. Structured settlements as defined in section 12-2901.
- 11. THE REINSTATEMENT OF A LIFE INSURANCE POLICY PURSUANT TO SECTION 20-1213.
- B. Group policies and contracts involving direct solicitation are subject to this article.
- C. Notwithstanding subsection A of this section, this article applies to a policy or contract that is used to fund any plan or arrangement that meets all of the following requirements:
- 1. The plan or arrangement is funded solely by contributions an employee elects to make on a pretax or after tax basis.
- 2. The insurer has been notified that plan participants may choose from among two or more contract providers or policy providers.

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- 3. The insurance producer directly solicits individual employees for the purchase of the contract or policy.
- D. Registered contracts are exempt from the requirements of this article with respect to the provision of illustrations or policy summaries. Premium or contract contribution amounts and identification of the appropriate prospectus or offering circular are required.
 - Sec. 6. Section 20-1251, Arizona Revised Statutes, is amended to read: 20-1251. Requirements for group contracts
- A. EXCEPT AS PROVIDED IN SUBSECTION C OF THIS SECTION, no life insurance policy shall be delivered in this state insuring the lives of more than one individual unless to one of the groups as provided for in section 20-1251.01 and sections 20-1252 through 20-1256 and unless in compliance with the other applicable provisions of those sections.
- B. Subsection A of this section shall not apply to life insurance policies:
- 1. Insuring only individuals related by marriage, blood or legal adoption.
- 2. Insuring only individuals having a common interest through ownership of a business enterprise, or a substantial legal interest or equity therein, and who are actively engaged in the management thereof.
- 3. Insuring only individuals otherwise having an insurable interest in each other's lives.
- C. A LIFE INSURANCE POLICY MAY BE DELIVERED OR ISSUED FOR DELIVERY IN THIS STATE INSURING THE LIVES OF MORE THAN ONE INDIVIDUAL IF, IN THE DIRECTOR'S DISCRETION, THE DIRECTOR DETERMINES THAT THE GROUP OF INDIVIDUALS TO BE INSURED IS SUBSTANTIALLY SIMILAR TO A GROUP DESCRIBED IN SECTION 20-1251.01 AND SECTIONS 20-1252 THROUGH 20-1256.
- 6. D. Nothing in this article validates any charge or practice illegal under any rule of law or regulation governing usury, consumer lender loans, retail installment sales or the like, or extends the application of any such rule of law or regulation to any transaction not otherwise subject thereto.

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